

PT KRESNA GRAHA INVESTAMA Tbk ("KREN") FINANCIAL PERFORMANCE: 9M20

- 9M20 digital & tech revenue up by 10.3% YoY to Rp8.7 trillion, cash net income jumped 139.3%
 YoY to Rp171.4 billion
- Matchmove banked USD21 million in funding, reaching USD338 million valuation; more upside potential on digital full-bank license
- Powered by Matchmove, Zimble is set to launch Singapore's 1st education-linked pocket money app for children
- Maintaining positive bias on Indonesia economic outlook, while anticipating more positive developments in 2021

9M20 digital & tech revenue up by 10.3% YoY to Rp8.7 trillion; cash net income jumped 139.3% YoY to Rp171.4 billion

PT Kresna Graha Investama Tbk (KREN or 'the Company') recorded strong results in its Digital and Technology business, as the segment revenue rose by 10.3% YoY to Rp8.7 trillion in 9M20, from Rp7.9 trillion in 9M19, underpinned by steady expansion in digital point of presence: from 153k in 9M19 to 199k in 9M20. This managed to sustain a positive KREN growth track record, with total revenue expanding +2.9% YoY to Rp8.5 trillion in 9M20, against Rp8.3 trillion in 9M19. Meanwhile, impaired by unfavorable market conditions, mark-to-market accounting practice on our investments in marketable securities has resulted in KREN recording an unrealized loss of Rp430.5 billion in 9M20 (vs. a gain of Rp155.2 billion in 9M19). Should we exclude non-cash components, particularly unrealized losses (gains) on investments, KREN will record satisfying 9M20 cash operating profit growth of 12.5% YoY to Rp285.2 billion (vs. Rp253.6 billion in 9M19) and buoyant 9M20 cash net income growth of 139.3% YoY to Rp171.4 billion (vs. Rp71.6 billion in 9M19).

MatchMove banked USD21 million in funding, reaching a USD338 million valuation; more upside potential on digital full bank license

In September 2020, MatchMove Pay Pte. Ltd (MMP) secured USD21 million from a new funding round by a series of investors, which boosted Matchmove post-money valuation to USD338 million. It was also announced in October 2020 that Singapura Finance (SF) will invest approximately USD3 million in MatchMove PowerBank (S) Pte Ltd (PowerBank), a wholly-owned subsidiary of MMP; This investment will comprise of USD1 million in equity financing and USD2 million in convertible debt financing. Previously in October 2019, SF also has stepped in MMP, paying USD5 million for a 1.6% stake, which represents premoney valuation of USD295 million.

Worth noting that, MMP is teaming up with SF, Lightnet Pte Ltd and OpenPayd Holdings Ltd to apply a digital full bank (DFB) licence in Singapore. At its core, MMP aims to improve the quality of people's digital life by extending essential and safe banking services to them anytime anywhere. MMP proposed digital banking-as-a-service is expected to accelerate this objective by leveraging its existing and already available capabilities to address current pent up demand and reach digitally underserved segments like small-medium enterprises (SMEs) and gig workers, amongst others. As a pure play fintech, MMP believes it is well positioned to graduate to a become the digital bank of choice for enterprises, employees and consumers of the future, in Singapore and the region.

MMP is a KREN investment company and known as one of the most disruptive fintech companies in digital payments and next-generation banking. MMP's proprietary Banking Wallet OS™ enables 'Banking-As-A-Service' and the capabilities of Spend.Send.Lend™ within any app. The platform empowers businesses and their customers to Spend both online and offline easily and safely, via instantly issued prepaid cards on major

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card networks. Its Send capabilities include P2P domestic transfers, crossborder remittances, P2M and mass disbursements to global recipients that provides a mobile wallet platform as well as end-to-end banking solutions that allow companies to integrate spending, sending, and lending in their apps across the Asian region. MMP is licensed by the Monetary Authority of Singapore and authorised by leading card networks to issue virtual and physical cards directly to users in approved jurisdictions, or anywhere else in the world with partner banks.

Powered by Matchmove, Zimble is set to launch Singapore's first education-linked pocket money app for children

Matchmove Pay Pte. Ltd (MMP) in collaboration with Mastercard, empowers the Zimble platform, an innovative reward-based pocket money app that helps parents inculcate financial management principles into their children in a simple and easy-to-use manner. Zimble will serve as a platform to imbue financial responsibility and encourage personal financial management, allowing parents to guide their children from an early age toward financial independence.

Zimble is an easy-to-use and multi-faceted platform, with key features in money management: a digital wallet, parental oversight, rewards-based tasks, savings plan and wish lists. The application will be launched in Singapore and will be expanded to other SEA Countries, including the Philippines, Vietnam, Thailand and Indonesia, over the next two years. Accordingly, the expansion will yield mutual benefits for Matchmove, as it will bolster the profile of Matchmove with traction in a younger generation of users.

KPISoft announces a strategic partnership with EdCast – leveraging AI in workforce solutions

KPISoft announces a partnership agreement with EdCast, the AI-Powered Knowledge Cloud solution for unified discovery, personalized learning, and knowledge management across an enterprise. EdCast has been relied on by Global 2000 companies and large government organizations, including NASSCOM and the World Economic Forum. The partnership will leverage expertise in accelerating enterprises and teams in their quest to be future-ready, with the power of Artificial Intelligence, while its cloud solution will facilitate remote employee work during the pandemic.

KPISoft is the KREN investment company that specializes in working with enterprises to adopt disruptive technologies and harness augmented analytics, AI and behavioral science to exceed performance expectations. The Company operates in the United States, Singapore, Middle East (Dubai) and Europe (Vienna).

Maintaining a positive bias on the economic outlook for Indonesia, while anticipating more positive developments in 2021

On a positive note, the Government continues to provide economic stimulus during 2H20. Hence, the Indonesian economy is projected to recover gradually in coming quarters, laddering up from a bottom in 9M20. In addition, positive development in the Covid-19 vaccine from Pfizer-BioNtech and Sinovac will allow the Indonesian Government to embark on mass vaccination in 2021. This should boost consumer confidence and economic activity in 2021; we therefore anticipate a positive impact on our business, especially in its Digital and Technology segment. KREN, working through its subsidiaries, continues to expand and strengthen its presence across the country, via both organic and non-organic means. In 2021, KREN digital and technology business expansion will focus on two new areas: F&B distribution solutions and logistics services.

-END-



FINANCIAL HIGHLIGHTS

(Expressed in Billion Rupiah, unless otherwise stated)

PROFIT & LOSS	9M19	9M20	% YoY
Revenue	8,289	8,533	2.9
Operating Profit	390	(189)	(148.5)
Net Income*	168	(267)	(259.1)
Cash Operating Profit**	254	285	12.5
Cash Net Income**	72	171	139.3

^{*)} Attributable to owners of the parent entity, **) excluding non-cash components particularly unrealized gain (loss) on investments, gain on bargain discount, share of associate net gain (loss), depreciation, amortization, AFDA expense and employee benefit expense.

FINANCIAL POSITION	9M19	9M20	% YoY
Assets	4,305	3,457	(19.7)
Liabilities	846	737	(12.9)
Equity	3,458	2,720	(21.4)
Net Debt (Cash)	(1,826)	(787)	(56.9)

Revenue segment:	9M19	9M20	% YoY
Digital & technology	7,872	8,683	10.3
Financial & Investment	417	(151)	(136.1)
Total Revenue	8,289	8,533	2.9

Operational Matrix	9M19	9M20	% YoY
Distribution Points***	153,198	198,938	29.9
Advertising points	4,966	9,373	88.7

^{***)} includes advertising points

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PT KRESNA GRAHA INVESTAMA Tbk DAN ENTITAS ANAK LAPORAN POSISI KEUANGAN KONSOLIDASIAN 30 SEPTEMBER 2020 (TIDAK DIAUDIT) (Disajikan dalam Rupiah, kecuali dinyatakan lain)

PT KRESNA GRAHA INVESTAMATHK AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2020 (UNAUDITED) (Expressed in Rupiah, unless otherwise stated)

	Catatan/ Notes	30 September 2020/ September 30, 2020	31 Desember 2019/ December 31, 2019	
ASET				ASSETS
ASET LANCAR				CURRENT ASSETS
	2e,2f,	074 050 454 447	004 404 540 555	
Kas dan setara kas	6,38	371.056.151.147	634.164.543.555	Cash and cash equivalents
Income to all Indonesia	2f,2g,7,32,	050 000 404 004	4 070 000 075 404	2 " · · · ·
Investasi lainnya	34a,38	656.332.134.804	1.279.090.375.184	Other investment
Distance	2f,8,17,			
Piutang usaha - neto	38	100 704 704 000	504 500 700 007	Trade receivables - net
Pihak ketiga	0 - 0 4 -	426.731.731.933	594.523.729.667	Third parties
Pihak berelasi	2g,34b	46.274.938.734	45.680.980.710	Related parties
Persediaan	2h,10,17	324.787.054.431	304.513.741.754	Inventories
	2g,2i			
Uang muka dan beban dibayar di muka	11,34d	400.152.789.427	307.256.224.783	Advances and prepaid expenses
Pajak dibayar dimuka	2o,21a	28.554.039.114	21.416.517.350	Prepaid Taxes
Piutang lain-lain	2f,9,38	40.000.000.400		Other receivables
Pihak ketiga		18.680.983.198	21.004.949.309	Third parties
Pihak berelasi	2g,34c	27.389.021.835	59.472.574.305	Related parties
Deposit yang dibatasi	2e,2f,			
penggunaannya	12,17,38	36.476.884.749	48.633.316.921	Restricted deposit
Total Aset Lancar		2.336.435.729.372	3.315.756.953.538	Total Current Assets
ASET TIDAK LANCAR				NONCURRENT ASSETS
	2f,2k,			
Investasi saham	13,38	745.990.464.166	742.555.253.509	Investment in shares
	2l,2n			
Aset tetap - neto	14,22,33	285.413.017.889	165.398.639.992	Property and equipment - net
Aset hak guna	14	13.560.353.347	-	Right of use assets
	2m,2n			
Aset takberwujud - neto	15,33	23.809.823.298	18.500.013.806	Intangible assets - net
Aset pajak tangguhan	2o, 21e	26.075.641.900	23.199.278.637	Deferred tax assets
	2f,2g			
Aset lain-lain	16,34e,38	25.385.335.256	39.405.983.297	Other assets
Total Aset Tidak Lancar		1.120.234.635.856	989.059.169.241	Total Noncurrent Assets
JUMLAH ASET		3.456.670.365.228	4.304.816.122.779	TOTAL ASSETS

PT KRESNA GRAHA INVESTAMA Tbk DAN ENTITAS ANAK LAPORAN POSISI KEUANGAN KONSOLIDASIAN 30 SEPTEMBER 2020 (TIDAK DIAUDIT) (Disajikan dalam Rupiah, kecuali dinyatakan lain)

PT KRESNA GRAHA INVESTAMATEK AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2020 (UNAUDITED) (Expressed in Rupiah, unless otherwise stated)

	Catatan/ Notes	30 September 2020/ September 30, 2020	31 Desember 2019/ December 31, 2019	
LIABILITAS DAN EKUITAS		_ 		LIABILITIES AND EQUITY
LIABILITAS				LIABILITIES
LIABILITAS JANGKA PENDEK				SHORT TERM LIABILITIES
	2f,8,10			
Utang bank jangka pendek	12,17,38	47.500.650.000	74.241.320.000	Short-term bank loans
Utang usaha	2f,18,38			Trade payables
Pihak ketiga		190.376.673.253	271.397.364.912	Third parties
Pihak berelasi	2g,34f	121.331.723.234	204.311.148.663	Related parties
Utang lain-lain	2f,19,38			Other payables
Pihak ketiga		29.325.179.089	35.103.554.567	Third parties
Pihak berelasi	2g,34g	81.332.433.138	62.547.501.674	Related parties
Beban masih harus dibayar	2f,20,38	2.251.741.971	4.474.912.313	Accrued expenses
Uang muka penjualan	21, 24	28.862.691.406	20.130.398.687	Advances from customer
Utang pajak	2o,21b	11.979.820.830	27.954.646.567	Taxes payables
Bagian liabilitas jangka panjang				
yang jatuh tempo dalam	2f,14,38			Current portion of
waktu satu tahun:				long-term liabilities:
Utang bank	23	30.000.000.000	15.000.000.000	Bank loans
Utang pembiayaan	22	1.190.974.815	2.494.545.512	Financing payables
Liabilitas sewa	25	5.028.827.311	-	Lease liabilities
Total Liabilitas Jangka Pendek		549.180.715.047	717.655.392.895	Total Current Liabilities
LIABILITAS JANGKA PANJANG				NONCURRENT LIABILITIES
Liabilitas imbalan kerja karyawan	2p,26	91.395.370.129	84.051.308.928	Employee benefits liabilities
Liabilitas jangka panjang - setelah				
dikurangi bagian yang jatuh				Long-term liabilities - net of
tempo dalam waktu satu	2f,14,38			current portion:
tahun:				
Utang bank	23	87.500.000.000	43.750.000.000	Bank loans
Utang pembiayaan	22	248.700.813	862.390.269	Financing payables
Liabilitas sewa	25	8.745.341.389	<u> </u>	Lease liabilities
Total Liabilitas Jangka Panjang		187.889.412.331	128.663.699.197	Total Noncurrent Liabilities
JUMLAH LIABILITAS		737.070.127.378	846.319.092.092	TOTAL LIABILITIES

PT KRESNA GRAHA INVESTAMA Tbk DAN ENTITAS ANAK LAPORAN POSISI KEUANGAN KONSOLIDASIAN 30 SEPTEMBER 2020 (TIDAK DIAUDIT) (Disajikan dalam Rupiah, kecuali dinyatakan lain)

PT KRESNA GRAHA INVESTAMATH AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2020 (UNAUDITED) (Expressed in Rupiah, unless otherwise stated)

 Catatan/
 30 September 2020/
 31 Desember 2019/

 Notes
 September 30, 2020
 December 31, 2019

Notes	September 30, 2020	December 31, 2019	
			EQUITY
			Equity Attributable to the
			Owners of the Parent Entity
			,
			Capital stock - par value of
			Rp 5 per share
			Authorized capital -
			21,200,000,000 shares as of
			September 30, 2020 and
			December 31,2019
			Issued and fully paid capital -
			18,208,470,100 shares as of
			September 30, 2020 and
27	91.042.350.500	91.042.350.500	December 31, 2019
27	(320.210.000)	-	Treasury stock
			Differences in value from
			transactions with non - controlling
	,	,	interest
2q, 28	216.977.775.221	216.977.775.221	Additional paid-in capital - net
			Retained earnings
29	900.000.000	850.000.000	Appropriated
	4 447 000 045 000	4 000 505 707 744	
		1.389.535.767.741	Unappropriated
	100.471.237.737		Other equity transactions
	1 139 961 690 407	1 600 110 175 774	Equity Attributable To The Owners Of The Parent Entity
24 30a			Noncontrolling Interest
2u,30a			TOTAL EQUITY
	2.7 10.000.207.000	0.700.707.000.007	TOTAL LIABILITIES AND
	3.456.670.365.228	4.304.816.122.779	EQUITY
		27 91.042.350.500 27 (320.210.000) 30b (468.189.838.603) 2q, 28 216.977.775.221 29 900.000.000 1.117.980.345.622 180.471.257.757 1.138.861.680.497 1.580.738.557.353 2.719.600.237.850	27 91.042.350.500 91.042.350.500 27 (320.210.000) - 30b (468.189.838.603) (89.286.717.688) 2q, 28 216.977.775.221 216.977.775.221 29 900.000.000 850.000.000 1.117.980.345.622 1.389.535.767.741 1.38.861.680.497 1.609.119.175.774 1.580.738.557.353 1.849.377.854.913 2.719.600.237.850 3.458.497.030.687

PT KRESNA GRAHA INVESTAMA Tbk DAN ENTITAS ANAK LAPORAN LABA RUGI DAN PENGHASILAN KOMPREHENSIF LAIN KONSOLIDASIAN UNTUK PERIODE SEMBILAN BULAN YANG BERAKHIR

UNTUK PERIODE SEMBILAN BULAN YANG BERAKHIR 30 SEPTEMBER 2020 DAN 2019 (TIDAK DIAUDIT) (Disajikan dalam Rupiah, kecuali dinyatakan lain) PT KRESNA GRAHA INVESTAMATOK
AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF
PROFIT OR LOSS AND OTHER
COMPREHENSIVE INCOME
FOR THE NINE MONTHS PERIODE ENDED
SEPTEMBER 30, 2020 AND 2019 (UNAUDITED)
(Expressed in Rupiah, unless otherwise stated)

30 September 2019/

	Catatan/ Notes	30 September 2020/ September 30, 2020	September 30, 2019 (Disajikan kembali (Catatan 4)/ As Restated (Note 4))	
PENDAPATAN	2g,2t 32,34h	8.532.848.581.130	8.289.376.853.505	REVENUES
	2g,2t,10 14,15,33,34i			
BEBAN	34j,34k,34l	8.722.107.773.265	7.898.886.710.213	EXPENSES
LABA (RUGI) USAHA		(189.259.192.135)	390.490.143.292	INCOME (LOSS) FROM OPERATION
PENGHASILAN (BEBAN) LAIN-LAIN	2t			OTHER INCOME (EXPENSES)
Pendapatan keuangan		18.341.867.559	8.448.517.666	Finance income
Keuntungan atas pembelian diskon	2j,5	9.992.150.401	-	Gain on bargain purchase
Laba selisih kurs - neto	2u	163.020.412	796.260.579	Gain on foreign exchange - net
Beban keuangan		(18.161.526.140)	(14.355.700.808)	Finance expense
Bagian atas laba (rugi) entitas	2j,13			Share of net income (loss) of
asosiasi - neto		(12.144.789.343)	(960.556.000)	associates - net
Lain-lain - neto	5,14	(243.810.419)	(2.541.110.705)	Others - net
Beban ain-lain - Neto	-	(2.053.087.530)	(8.612.589.268)	Other expenses - Net
LABA (RUGI) SEBELUM BEBAN				INCOME (LOSS) BEFORE INCOME
PAJAK PENGHASILAN		(191.312.279.665)	381.877.554.024	TAX EXPENSE
BEBAN PAJAK PENGHASILAN	20,2ic	(16.831.291.880)	(33.575.807.574)	INCOME TAX EXPENSE
LABA (RUGI) TAHUN BERJALAN SEBELUM DAMPAK PENYESUAIAN PROFORMA		(208.143.571.545)	348.301.746.450	CURRENT YEAR INCOME (LOSS) BEFORE EFFECT ON PROFORMA ADJUSTMENT
Dampak penyesuaian proforma atas laba tahun berjalan		-	52.817.800	Effect of proforma adjustment on current year income
LABA (RUGI) NETO TAHUN BERJALAN	-	(208.143.571.545)	348.354.564.250	NET INCOME (LOSS) FOR THE PERIOD

PT KRESNA GRAHA INVESTAMA Tbk DAN ENTITAS ANAK LAPORAN LABA RUGI DAN PENGHASILAN KOMPREHENSIF LAIN KONSOLIDASIAN K PERIODE SEMBILAN BULAN YANG BERA

UNTUK PERIODE SEMBILAN BULAN YANG BERAKHIR 30 SEPTEMBER 2020 DAN 2019 (TIDAK DIAUDIT) (Disajikan dalam Rupiah, kecuali dinyatakan lain) PT KRESNA GRAHA INVESTAMATHA
AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF
PROFIT OR LOSS AND OTHER
COMPREHENSIVE INCOME
FOR THE NINE MONTHS PERIODE ENDED
SEPTEMBER 30, 2020 AND 2019 (UNAUDITED)
(Expressed in Rupiah, unless otherwise stated)

30 September 2019/ September 30, 2019 (Disajikan kembali Catatan/ 30 September 2020/ Notes September 30, 2020 (Catatan 4)/ As Restated (Note 4))

	Notes	September 30, 2020	As Restated (Note 4))	
PENGHASILAN (BEBAN) KOMPREHENSIF LAIN Pos yang akan direklasifikasi ke laba rugi pada periode berikutnya: Selisih kurs karena penjabaran laporan				OTHER COMPREHENSIVE INCOME (EXPENSE) Item that will be reclassified to profit or loss in subsequent period : Exchange difference due to
keuangan	2u	950.517.331	(466.493.710)	financial statements translation
Pos-pos yang tidak akan direklasifikasi ke laba rugi pada periode berikutnya :				Items that will not be reclassified to profit or loss in subsequent period :
Pengukuran kembali liabilitas imbalan	0 - 00	(0.447.050.040)	(0.500.000.050)	Remeasurement of employee
kerja karyawan Efek pajak terkait	2p,26 2o,21d	(3.447.350.818) 294.852.305	(3.563.090.853) (89.399.586)	benefits liabilities Related tax effect
Subjumlah	20,2:0	(3.152.498.513)	(3.652.490.439)	Subtotal
Jumlah Beban Komprehensif Lain		(2.201.981.182)	(4.118.984.149)	Total Other Comprehensive Expense
JUMLAH LABA (RUGI) KOMPREHENSIF		(210.345.552.727)	344.235.580.101	TOTAL COMPREHENSIVE INCOME (LOSS)
Laba (rugi) neto tahun berjalan yang diatribusikan kepada: Pemilik Entitas Induk Kepentingan Nonpengendali Jumlah		(266.613.630.064) 58.470.058.519 (208.143.571.545)	167.627.906.300 180.726.657.950 348.354.564.250	Income (loss) for the year attributable to: Owners of the Parent Entity Noncontrolling interest Total
Jumlah laba (rugi) komprehensif yang dapat diatribusikan kepada: Pemilik Entitas Induk Kepentingan Nonpengendali Jumlah		(268.882.744.265) 58.537.191.538 (210.345.552.727)	163.314.405.449 180.921.174.652 344.235.580.101	Total comprehensive income (loss) attributable to: Owners of the Parent Entity Noncontrolling interest Total
LABA (RUGI) NETO PER SAHAM DASAR YANG DAPAT DIATRIBUSIKAN KEPADA PEMILIK ENTITAS INDUK Dasar Dilusian	2u,31	(14,64)	9,21	BASIC EARNINGS (LOSS) PER SHARE ATTRIBUTABLE TO OWNERS OF THE PARENT ENTITY Basic Diluted

Catatan atas laporan keuangan konsolidasian terlampir merupakan bagian yang tidak terpisahkan dari laporan keuangan konsolidasian secara keseluruhan. The accompanying notes to the consolidated financial statements form an integral part of these consolidated financial statements taken as a whole.